



How Knoxville is Preparing Today for the Transportation of

TOMORROW...

Parking Systems

MHÅŠ



- Rates have not changed in over 10 years
- FINANCIAL LOSS
- METERS ARE OVER 20 YEARS OLD
- CHRONIC PROBLEMS WITH MALFUNCTIONS
- NUMEROUS COMPLAINTS DAILY TO OUR 311 CALL CENTER
- INCONSISTENT/NONEXISTENT ENFORCEMENT
- EYESORE (RUST, GRAFFITI, ETC.)

# HOWS

#### DRIVE

- "DESIRE IS THE KEY TO MOTIVATION, BUT IT'S A DETERMINATION AND COMMITMENT TO AN UNRELENTING PURSUIT OF YOUR GOAL – A COMMITMENT TO EXCELLENCE – THAT WILL ENABLE YOU TO ATTAIN THE SUCCESS YOU SEEK."

#### • CHANGE

- "Embrace Change. True success can be defined by your ability to adapt to changing circumstances." • Feedback

(BUSINESS OWNERS, CITIZENS, ADMINISTRATION)

RESEARCH

(OTHER CITIES, PRODUCTS, VENDORS)

- FORM A PLAN
- Test / Demo

## MHYLS

- MOTIVATION
- SUPPORT
- CONSISTENT ENFORCEMENT
- INCREASE HOURS OF OPERATION
- INCREATE RATES
- CREATE PARTNERSHIP/ SELECT VENDOR

• EDUCATE

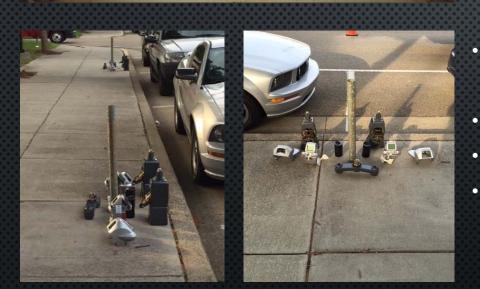
(PUBLIC FORUM, PRESS RELEASES, SOCIAL MEDIA)

• IMPLEMENT

(TEAR DOWN AND BUILD UP)

#### Change is a process not an event.

Barbara Johnson



### HIGHLIGHTED CHANGES

- PUBLIC FORUMS, PRESS RELEASES, SOCIAL MEDIA
- INCREASED ENFORCEMENT (PUBLIC BUILDING AUTHORITY)
- RATE INCREASE
  - -(2 HR METER: \$1.50/HOUR, 10 HR METER: \$0.30/HOUR)
- EXTENDED HOURS OF OPERATION
  - (Monday Saturday 8am to 6pm, Until 10pm on Gay St.)
- UPGRADE OF ALL EQUIPMENT
  - (HOUSING, MECHANISM, DOME, DECORATIVE SLEEVE & BASE)
- INSTALLATION IN NEW LOCATIONS
- UPGRADED SIGNS AND PAVEMENT MARKINGS
- IMPROVED PERMIT MANAGEMENT

# BEFORE & AFTER





## UPGRADED TECHNOLOGY

#### Tools

- MULTIPLE PAYMENT OPTIONS
- MICRO RADAR DOME SENSOR
- SOLAR POWER TECHNOLOGY
- DATA MANAGEMENT SYSTEM
- FULLY ADAPTABLE SCREEN SETTINGS
- PROACTIVE MAINTENANCE OPTIONS

#### Benefits

- ACCEPTS COINS, CREDIT CARDS, SMART CARDS, TOKEN, PAY BY PHONE
- Real time and historical occupancy data
- INCREASED REVENUE (RESET TO ZERO)
- INCREASED POWER EFFICIENCY
- OFFER COURTESY TIME
- IMPROVED PARKING ENFORCEMENT
- Real time screen message management
- ENDLESS REPORTING OPTIONS

#### DATA MANAGEMENT SYSTEM

	Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017
	$\nabla$									
# Meter Swaps	25	25	16	29	38	30	29	65	35	48
# Meters Reporting Revenue	802	846	827	826	813	836	831	833	839	841
# Meters Installed/Billable	841	837	836	835	842	842	843	848	859	857
# Sensors Installed/Billable	837	833	832	831	837	838	839	844	855	853
REVENUE TRANSACTIONS										
# Coin transactions	39,237	42,615	45,464	42,479	56,464	54,615	49,321	54,054	46,710	48,049
\$ Coin transactions	\$27,283.01	\$29,714.00	\$32,845.65	\$29,772.05	\$32,418.00	\$34,329.60	\$33,574.05	\$36,557.95	\$32,047.15	\$32,042.25
# Credit card transactions	13,247	16, <mark>1</mark> 10	18,828	17,285	19,641	19,444	19, <mark>1</mark> 05	22,441	20,805	19,819
\$ Credit card transactions	\$25,681.70	\$31,259.05	\$37,183.90	\$34,264.78	\$38,214.15	\$38,087.00	\$38,029.35	\$44,455.95	\$41,042.40	\$38,334.65
# SmartCard transactions	0	0	0	0	0	0	0	0	0	(
\$ SmartCard transactions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
# Smartcard Refund transactions	0	0	0	0	0	0	0	0	0	(
\$ Smartcard Refund transactions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
# Remote Payment transactions	0	0	0	0	0	0	0	0	0	(
\$ Remote Payment Received	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$ Remote Payment Applied	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
# Total	52,484	58,725	64,292	59,764	76,105	74,059	68,426	76,495	67,515	67,868
\$ Total Rev	\$52,964.71	\$60,973.05	\$70,029.55	\$64,036.83	\$70,632.15	\$72,416.60	\$71,603.40	\$81,013.90	\$73,089.55	\$70,376.90
# Total without Remote Payment	52,484	58,725	64,292	59,764	76,105	74,059	68,426	76,495	67,515	67,868
Total Rev without Remote Payment	\$52,964.71	\$60,973.05	\$70,029.55	\$64,036.83	\$70,632.15	\$72,416.60	\$71,603.40	\$81,013.90	\$73,089.55	\$70,376.90

REVENUE STATISTICS										
Cash %	52 %	49 %	47 %	46 %	46 %	47 %	47 %	45 %	44 %	46 %
Credit %	48 %	51 %	53 %	54 %	54 %	53 %	53 %	55 %	56 %	54 %
SmartCard %	0 %	0 %	0 %	0 %	0 %	0 %	0 %	0 %	0 %	0 %
Avg # Cash / Pole	48	50	54	51	69	65	59	64	55	57
Avg # Credit / Pole	16	19	22	20	24	23	22	26	24	23
Avg # SmartCard / Pole	0	0	0	0	0	0	0	0	0	0
Avg # Total / Pole	65	69	77	72	93	88	82	91	80	80
\$ Avg Cash Trans	\$0.70	\$0.70	\$0.72	\$0.70	\$0.57	\$0.63	\$0.68	<b>\$0</b> .68	\$0.69	\$0.67
\$ Avg Credit Trans	\$1.94	\$1.94	\$1.97	\$1.98	\$1.95	\$1.96	\$1.99	\$1.98	\$1.97	\$1.93
\$ Avg SmartCard Trans	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$ Avg Trans	\$1.01	\$1.04	\$1.09	\$1.07	\$0.93	\$0.98	\$1.05	\$1.06	\$1.08	\$1.04
NON- REVENUE TRANSACTIONS										
# Maintenance Card transactions	48	99	31	30	38	84	58	17	23	21
\$ Maintenance Card	\$96.20	\$227.20	\$55.65	<mark>\$</mark> 69.55	\$89.20	\$213.00	\$153.20	\$38.45	\$46.55	\$53.25
# Diagnostic Card transactions	2,418	919	503	470	442	1,396	486	262	416	432
# Coin Collection transactions	880	947	1,265	975	<mark>1,51</mark> 3	1,165	1,120	1,574	1,054	1,075
# Coin Collected	0	0	0	0	0	0	0	0	0	0
\$ Coin Collected	\$24,880.35	\$29,068.75	\$35,679.45	\$28,464.15	\$36,718.20	\$31,173.50	\$28,496.10	\$40,173.80	\$28,256.40	\$32,268.85
# Meter Timer Reset (Sensor)	5,825	12,252	21,932	18,299	25,289	26,648	26,993	29,349	25,262	1,344
Total Sensor Time Reset (Hours)	2903.04	5120.32	10089.21	7976.63	12140.35	13512.99	14964.31	16419.18	1 <mark>414</mark> 8.43	706.13
# Courtesy Time	0	0	0	0	0	2,503	8,983	11,221	6,837	9,145
Total Sensor Courtesy Time (Hours)	0.00	0.00	0.00	0.00	0.00	1467.70	5601.30	5715.23	4081.53	3320.13
Total Remote Payment (Hours)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

#### PROACTIVE MAINTENANCE

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Pole T	Meter Type	Y	Area Name	Y	Sub Area	Y	02/23/2018	Y	02/22/2018 🝸	02/21/2018 🝸	02/20/2018 🝸	02/19/2018 🍸	02/18/2018 🝸	02/17/2018 🍸
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010101	MK 5		Central St		Block: 100		3	,371	3,270	3,264	3,266	3,321	3,424	3,239
010102	MK 5		Central St		Block: 100		3	,384	3,342	3,331	3,445	3,443	3,487	3,243
010103	MK 5		Central St		Block: 100		3	,355	3,495	3,470	3,394	3,462	3,479	3,279
010104	MK 5		Central St		Block: 100		4	,039	4,027			3,731	3,661	3,252
010105	MK 5		Central St		Block: 100		3	,961	3,955	3,907	3,823	3,686	3,567	3,273
010106	MK 5		Central St		Block: 100		4	,045	3,972	4,010	3,978	3,951	3,781	3,273
010107	MK 5		Central St		Block: 100		4	,037	3,995	3,978	3,961	3,968	3,781	3,287
010108	MK 5		Central St		Block: 100		4	,037	3,957	3,945	3,985	3,997	3,764	3,268
010109	MK 5		Central St		Block: 100		4	,039	4,024	3,970	4,024	3,911	3,754	3,271
010110	MK 5		Central St		Block: 100		4	,037	4,014	3,949	3,966	3,961	3,733	3,275
010111	MK 5		Central St		Block: 100		4	,043	3,968	3,987	3,972	3,995	3,991	3,682
010112	MK 5		Central St		Block: 100		4	,041	4,018	3,947	3,955	3,752	3,686	3,273
010113	MK 5		Central St		Block: 100		3	,966	4,008	4,024	4,025	4,014	4,008	3,791
010201	MK 5		Central St		Block: 200		4	,039	4,018	3,964	3,980	3,997	4,018	3,831
010202	MK 5		Central St		Block: 200		4	,039	3,997	3,959	3,980	3,899	3,695	3,449
010205	MK 5		Central St		Block: 200		4	,031	4,008	3,972	4,008	3,993	4,004	3,796
010206	MK 5		Central St		Block: 200		3	.936	3.976	3.989	3.964	3.970	3.985	3.756

1 <u>2</u> <u>3</u> <u>4</u> <u>5</u> <u>6</u> Page 1 of 6 (502 items)

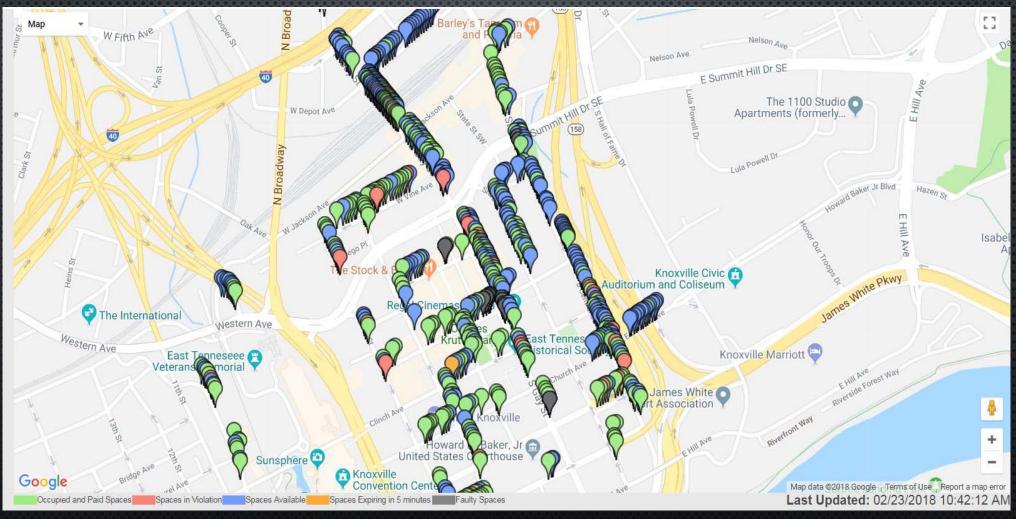
	Key :											
Meter Type	МК 3	MK 5										
Bad	v <= 4500 mV	V <= 3100 mv										
Sufficient	4500 mV < V <= 5800 mV	3100 mV < V <= 3400 mV										

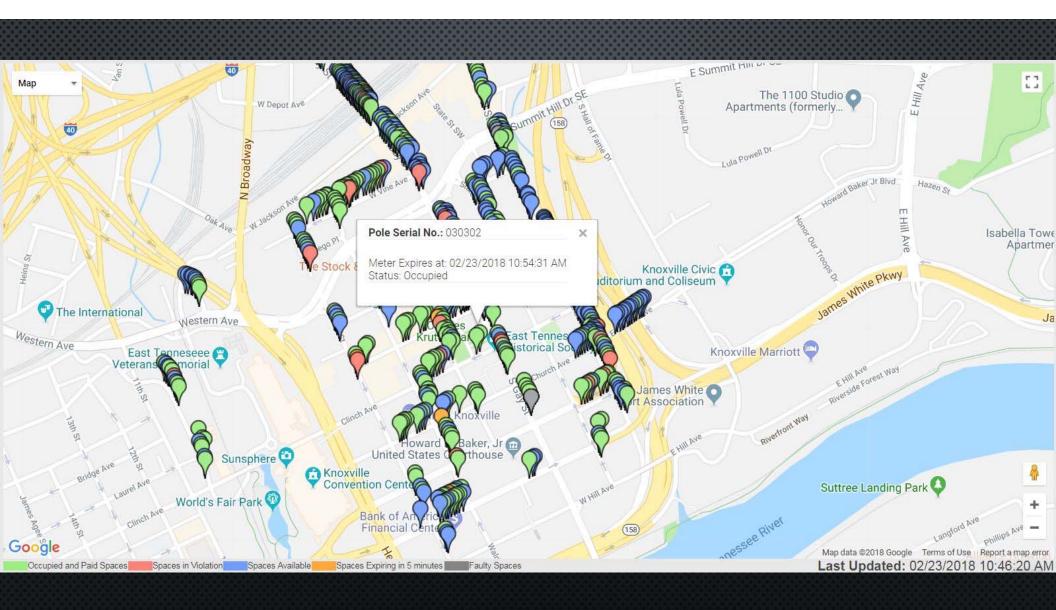
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## COLLECTION ROUTES

Zone 🔻	Area	Y	Sub Area	Y	Pole Serial Number	T	# Coins 🛛 🔻	\$ Value 🛛 🝸	Last Collection <b>T</b> Date	Last Collection <b>T</b> ime	\$ Capacity 🛛 🔻	% Full 🛛 🝸
$\bigtriangledown$		$\nabla$		$\nabla$		$\overline{\nabla}$	7	$\bigtriangledown$	~ 7	~ 7	$\bigtriangledown$	$\overline{\nabla}$
DOWNTOWN OLD CITY	Main St		Block: 500		130516		228	\$46.40	02/15/2018	11:44:10 AM	\$60.00	77
DOWNTOWN OLD CITY	Walnut St		Block: 700		190706		251	\$46.00	02/15/2018	11:55:33 AM	\$60.00	77
DOWNTOWN OLD CITY	Central St		Block: 200		010208		241	\$45.80	02/01/2018	11:31:49 AM	\$60.00	76
DOWNTOWN OLD CITY	Main St		Block: 500		130506		225	\$42.80	02/15/2018	11:46:29 AM	\$60.00	71
DOWNTOWN OLD CITY	Main St		Block: 500		130507		210	\$41.75	02/15/2018	11:46:31 AM	\$60.00	70
DOWNTOWN OLD CITY	Walnut St		Block: 700		190703		215	\$41.60	02/15/2018	11:55:22 AM	\$60.00	69
DOWNTOWN OLD CITY	Main St		Block: 500		130512		210	\$40.15	02/15/2018	11:42:45 AM	\$60.00	67
DOWNTOWN OLD CITY	Walnut St		Block: 700		190705		206	\$40.10	02/15/2018	11:55:53 AM	\$60.00	67
DOWNTOWN OLD CITY	State St		Block: 900		150901		241	\$39.60	02/12/2018	11:19:15 AM	\$60.00	66
DOWNTOWN OLD CITY	Central St		Block: 100		010101		226	\$39.50	02/13/2018	10:32:42 AM	\$60.00	66
DOWNTOWN OLD	Central St		Block: 200		010212		224	\$39.40	02/01/2018	11:33:04 AM	\$60.00	66
■ 1 <u>2</u> <u>3</u> <u>4</u> <u>5</u>	<u>6 7 8 9</u>	Pag	ge 1 of 9 (844 iten	is)								

### SENSOR REPORTING / MAPPING OPTIONS





### SENSOR PAYMENT REPORT

			Drag a column header he	ere to group by that column	1					
Date	T Time T	Event Description	Amount (\$)	Duration	Expiry Date	Y	Expiry Time	Y	Payment Type	Y
~		7	8		7	~ 🖓		~ 7		$\nabla$
0212012010	07.35.10 AW	Space Occupieu	0.00	00.20.00						
02/20/2018	07:53:06 AM	Space Vacated	0.00	00:14:00						
02/20/2018	08:37:30 AM	Space Occupied	0.00	00:45:00						
02/20/2018	08:48:11 AM	Space Vacated	0.00	00:10:00						
02/20/2018	09:16:30 AM	Space Occupied	0.00	00:29:00						
02/20/2018	09:16:50 AM	Payment Made	0.05	00:02:00	02/20/2018		09:18:50 AM		Cash	
02/20/2018	09:27:15 AM	Space Vacated	0.00	00:10:00						
02/20/2018	11:17:07 AM	Space Occupied	0.00	01:50:00						
02/20/2018	11:18:17 AM	Payment Made	1.00	00:40:00	02/20/2018		11:58:17 AM		Cash	
02/20/2018	11: <mark>1</mark> 8:49 AM	Payment Made	0.30	00:12:00	02/20/2018		12:10:17 PM		Cash	
02/20/2018	11:44:30 AM	Space Vacated	0.00	00:28:00						
02/20/2018	11:47:19 AM	Space Occupied	0.00	00:02:00						
02/20/2018	11:50:41 AM	Payment Made	0.40	00:16:00	02/20/2018		12:26:17 PM		Cash	
02/20/2018	11:52:27 AM	Payment Made	2.25	01:26:10	02/20/2018		01:52:27 PM		Credit	
02/20/2018	12:24:42 PM	Space Vacated	0.00	00:38:00						
02/20/2018	12:46:08 PM	Space Occupied	0.00	00:21:00						
02/20/2018	12:46:39 PM	Payment Made	0.25	00:10:00	02/20/2018		02:02:27 PM		Cash	
										in the

🕨 1 2 💌 Page 1 of 2 (178 items)

### OCCUPANCY REPORTING

Zone 🛛 🍸	00.00	01.00	02.00	03.00 🍸	04.00 🍸	05.00 🍸	06.00 🍸	07.00 <b>Y</b>	08.00 <b>Y</b>	09.00 🍸	10.00 🍸	11.00 <b>Y</b>	12.00 🍸	13.00 🍸	14.00 Y	15.00 🍸	16.00 🍸	17.00 <b>Y</b>	18.00 <b>Y</b>
7	٢	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7
OWNTOWN OLD CITY [# PC	36.45%	29.24%	25.15%	24.17%	22.22%	25.54%	31.38%	46.00%	64.3 <mark>3</mark> %	68.03%	69.59%	72.1 <mark>2</mark> %	76.02%	76.22%	72.90%	67.64%	69.79%	66.67%	62.57%
O FORT SANDERS [# Poles- 15	73.33%	60.00%	60.00%	53.33%	46.67%	46.67%	53.33%	46.67%	46.67%	60.00%	60.00%	80.00%	93.33%	80.00%	100.00%	66.67%	73.33%	66.67%	80.00%
GAY ST VIADUCT [# Poles- 5	<mark>44.64</mark> %	42.86%	39.29%	37.50%	37.50%	37.50%	51.79%	41.07%	44.64%	53.57%	58.93%	58.9 <mark>3</mark> %	62.50%	71.43%	78.57%	71.43%	58.93%	57.14%	75.00%
🕀 UT AREA [# Poles- 244]	27.05%	25.82%	<mark>22.54%</mark>	20.49%	<mark>1</mark> 8.85%	33.61%	65.98%	72.95%	77.05%	77.05%	76.23%	75.41%	79.51%	81.56%	73.36%	77.05%	58.20%	61.07%	54.92%
ORLDS FAIR PARK [# Pole:	26.92%	26.92%	26.92%	26.92%	30.77%	26.92%	30.77%	34.62%	42.31%	42.31%	42.31%	<mark>42</mark> .31%	50.00%	57.69%	46.15%	50.00%	61.54%	61.54%	53.85%

Sub Area	Y	00.00 🍸	01.00 ¥	02.00 🍸	03.00 🍸	04.00 🍸	05.00 🍸	06.00 🍸	07.00 🍸	08.00 🍸	09.00 <b>Y</b>	10.00 🍸	11.00 ¥	12.00 🍸	13.00 🍸	14.00 🍸	15.00 🍸	16.00 🍸	17.00 🍸	18.00 🍸
	7	$\nabla$	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7
Block: 100 [# Poles- 27]		74.07%	74.07%	74.07%	74.07%	70.37%	70.37%	66. <mark>67</mark> %	70.37%	59.26%	55.56%	62.96%	77.78%	85.19%	81.48%	88.89%	77.78%	85.19%	66. <mark>6</mark> 7%	59. <mark>26%</mark>
Block: 200 [# Poles- 7]		28.57%	14.29%	14.29%	14.29%	14.29%	14.29%	14.29%	14.29%	42. <mark>8</mark> 6%	28.57%	0.00%	28.57%	85.71%	71.43%	71. <mark>4</mark> 3%	42.86%	57.14%	57.14%	85.7 <mark>1</mark> %
Block: 300 [# Poles- 11]		54.55%	27.27%	0.00%	0.00%	0.00%	9.09%	18.18%	63.64%	63.64%	63.64%	81.82%	81.82%	90.91%	90.91%	90.91%	81.82%	90.91%	90.91%	90.91%
Block: 400 [# Poles- 31]		48.39%	38.71%	19.35%	12.90%	12.90%	16.13%	25.81%	45.16%	74.19%	74.19%	70.97%	80.65%	77.42%	80.65%	77. <mark>4</mark> 2%	80.65%	80.65%	77.42%	77.42%
Block: 500 [# Poles- 11]		54.55%	18. <mark>1</mark> 8%	0.00%	18.18%	9.09%	9.09%	0.00%	36.36%	54.55%	63.64%	54.55%	63.64%	<mark>63.64%</mark>	<mark>63.64%</mark>	63.64%	<mark>54.55%</mark>	<mark>63.64%</mark>	63.64%	63.64%
Block: 600 [# Poles- 9]		<mark>44.44</mark> %	33.33%	33.33%	44. <mark>4</mark> 4%	11. <mark>1</mark> 1%	22.22%	33.33%	55.56%	55.56%	66.67%	<u>66.67%</u>	77.78%	88.89%	88.89%	88.89%	88.89%	88.89%	77.78%	88. <mark>89</mark> %
Block: 700 [# Poles- 5]		20.00%	20.00%	60.00 <mark>%</mark>	60.00%	<mark>20.00%</mark>	40.00%	20.00%	40. <mark>00%</mark>	80.00%	80 <mark>.00%</mark>	80.00%	80.00%	<mark>80.00%</mark>	<mark>80.00%</mark>	80.00%	60.00%	<mark>60.00%</mark>	60.00%	60. <mark>00%</mark>

## VISION / STILL TO COME

- INFORMATIONAL STICKERS AND SIGNS
- PHASE 2 UPGRADE
- AUTOMATED PERMIT MANAGEMENT
- PAY BY PHONE
- SPACE AVAILABILITY MAPPING
- DEMAND RESPONSIVE PRICING

## • QUESTIONS...

#### CONTACT INFO

#### MARK ELLIOTT

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